

Ways to save with amazon business

Help get your organisation back to work with a one-stop shop that delivers



Selection



Convenience



Value



Visibility



Control

By using digital purchasing tools and features, organisations can **save time and money** while empowering employees to get what they need.

From Startup, Logistics to Manufacturing, Public Sector to Pharmaceuticals, there's a way to save

We serve more than **5 million businesses¹** worldwide, including:



50%+
of the FTSE 100
companies.



80%
of the top
pharmaceutical
companies.



15
largest UK universities
and over 85% of the
biggest cities.

Increased cash flow + Empowered employees + Faster delivery
= Happy business partners

Here are 5 ways to save with Amazon Business

1. Save on the price you pay for products across top categories

Find the best type of discount available from multiple Selling Partners. Between business-only pricing and Quantity Discounts, you can **save on over 4 million items.**

Office supplies
189,000+ products
5% savings

IT peripherals
252,000+ products
4% savings

Janitorial & Sanitation
15,000+ products
5% savings

MRO
460,000+ products
5% savings

Breakroom
10,000+ products
7% savings



Savings and selection parity estimates are based on comparisons with same, similar, or alternate products and are not a guarantee of potential savings or selection.

2. Equip your teams wherever they work while maintaining visibility and control



In the office
PPE & workplace essentials
Cleaning & Sanitation
Safety
Breakroom



At home
Office supplies
IT peripherals
Office furniture



In the field
Specialty supplies for
Education and Healthcare
MRO

"Introducing Amazon Business for Capita's tail spend IT peripherals has reduced our procurement costs by over £225,000 within the first six months."

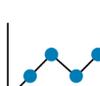
- Justin Chandler, Group Procurement Strategy, Capita

3. Consolidate your systems to simplify purchasing

Modernise your purchasing processes by integrating systems to drive efficiencies and quickly discover insights.



Integrate to your existing e-procurement system to give users access to broad selection and convenience.



Simplify reconciliation with **detailed transaction data** delivered to your spend management system.



Maintain compliance, management and control by integrating into your e-procurement system.



Enable **single sign-on (SSO)** capabilities to streamline user access and reduce risk.

4. Buy more, save more with easy wholesale purchasing

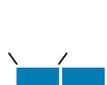
Average **6-12% savings²** when buying 2-25+ units of products



Case packs
Find case packs in the category you need that are ready to deliver.



Quantity Discounts
Save on **+4 million products** with discounts starting at just two of the same item. Save more as you buy more.



Bulk supplies
Learn about spot buy orders and bulk buying solutions.

5. Discover more savings with business prime



Get **FREE One-Day Delivery** on millions of eligible items.



Take advantage of **consolidated shipping** and **Amazon Day** - predictable and convenient weekly deliveries.

Examine the potential ROI of Amazon Business with Business Prime

+£111k

estimated savings over three years.³

654%

potential ROI over three years.

3 months

average for total implementation and deployment time.

¹ We are counting the 5 million as active Amazon Business accounts (not users) and "active" means a customer has made a purchase in the last 12 months.

² Savings and selection parity estimates are based on comparisons with same, similar, or alternate products and are not a guarantee of potential savings or selection.

³ Based on a Forrester-developed composite organisation built from data gathered from seven customer interviews to reflect the value that Amazon Business could add on an enterprise organisation that uses Business Prime with 110+ purchasers.

How can we help you save?

Start saving.

amazon business
Reshape buying